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MEDIA RELEASE

ARIEL APPOINTS VALMEC AS A REGIONAL DISTRIBUTOR FOR AUSTRALIA

Valmec is proud to announce that the company has been appointed by Ariel Corporation as a regional Distributor for the Australian region.

This appointment introduces a new distributorship model to the Australian market, with the opportunity for Valmec's clients to now benefit from a range of factory direct and accredited services, comprising access to genuine OEM compression parts, product support, training, extended warranties, and more efficient and tailored procurement activities.

As one of the most experienced breakdown and maintenance service providers of major capital equipment within the region, and with a team of experienced Ariel compressor technicians trained to world standards, the new Ariel / Valmec relationship positions Valmec as a key provider of best-in-class compressor maintenance and revitalisation solutions to the Australian market, translating to increased productivity and more secure operations for clients.

Ariel is the largest manufacturer of Reciprocating Gas Compressors in the world, setting the standard in quality, reliability, and customer support. Since 1966, Ariel has shipped over 65,000 compressors with installations in over 100 countries. Ariel compressors are utilized in a vast number of applications serving global energy markets, industrial gas markets, and compressed gas transportation, storage, and delivery. As a world-class manufacturer, Ariel sets the industry standard through expert design and manufacturing, industry-leading research and development, and unmatched customer support.

Ariel brings the same quality and commitment to innovation to their range of parts as they do to their compressors, ensuring new releases are backwards compatible to modernise aging assets, helping to achieve the lowest cost of ownership in any environment.

Valmec looks forward to a mutually benefiting, long-term relationship with Ariel and are excited to be providing a new value proposition to our customers.

"Ariel has a long-standing reputation as a global leader of gas compression technologies, with a presence on major oil and gas production facilities globally and here in Australia. This new direct affiliation brings our clients closer to the OEM, reducing the burden on the energy supply chain to accommodate the increased support requirements of asset owners. As an independent operations and maintenance provider, Valmec is uniquely positioned as a provider of superior industry-leading asset support to new and existing clients within the Australian market, now backed by Ariel's world-class quality assurance and innovation."

- Steve Dropulich (Managing Director, Valmec)

- ENDS -

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About Valmec

Valmec is an Australian multi-discipline contractor, delivering in-house and niche end-to-end solutions, covering design, construction, maintenance, and asset integrity services to the Energy, Water, and Resources sectors.

Valmec's vision is to be the most trusted specialist services group in the delivery of projects, operations, and maintenance services, increasing asset life and lowering the total cost of ownership for clients.

In October 2021, Valmec was acquired by the Altrad Group, a global leader in the provision of industrial services, and value-added solutions principally for the Oil & Gas, Energy, Power Generation, Process, Environment and Construction sectors.

With a combined Australian workforce of over 1,500 services and support personnel, located across Australia, clients now have access to a unique sales proposition comprising a range of integrated engineering, construction and service capabilities across the asset lifecycle.

W: www.valmec.com.au